

PROGRAM PERIOD

Starts: January 1, 2020
Ends: December 31, 2020

PURPOSE

To provide a discount to AGCO employees, and other eligible parties (“Eligible Purchasers”), to purchase specific products manufactured and/or distributed by AGCO (“Eligible Equipment”) for the Eligible Purchaser’s personal use.

ELIGIBILITY & INCENTIVE

- Discount only available for purchases of new equipment for Eligible Purchaser’s own personal use and ownership retained by Eligible Purchaser for a minimum period of six months after the purchase/delivery.
- Discounts are not available for used, test or prototype units
- Purchase must occur from an authorized AGCO dealer in the United States or Canada
- Service and/or warranty procedures performed on the unit(s) will be in accordance with the normal policy set forth for all customers. This program provides no discounts for service or parts purchases
- Discount amount is calculated based on the price of eligible equipment, excluding sales taxes and fees
- Purchaser must be 18 years of age, or older.

PROGRAM DETAILS

- Discount of 5% of DNET, exclusive of taxes and fees.
- Accompanying attachments and implements are also eligible, if purchased at the same time as eligible unit defined below.
- Each Eligible Purchaser may utilize this discount program up to two (2) times per calendar year, based on purchase date.
- Policy is subject to change without notice, at any time.

ELIGIBLE EQUIPMENT & PURCHASERS

Brands	Product	Model	Discount	Eligible Purchasers* (as Defined Below)		
				Current AGCO Dealer Employees	Current or Retired AGCO Employees	Current AGCO Employee Immediate Family Members
Massey Ferguson Challenger Fendt Gleaner Sunflower White Planter	New CUE Tractors 22.5 - 100 Eng HP	1500, GC1700, 1700E, 1700, 2600, 2600H, 2700E, 4600M, 4700 Series	5%	X	X	X
	>100 Eng HP Tractors	All <i>Excludes CHMT900</i>		N/A	X	X
	All Other Eligible New AGCO Equipment	All <i>Excludes IDEAL Combines</i>		N/A	X	X

*Eligible Purchasers are defined as follows:

- Current full-time AGCO Dealer employees
 - o *Excludes part-time, temporary or contract employees*

Q1

Q2

Q3

Q4

- Current AGCO employees
 - o Includes full-time employees of AGCO Corporation, AGCO Canada, GSI Group and AGCO Finance
 - o *Excludes part-time, temporary or contract employees*
- Retired AGCO or AGCO predecessor company employees
- Immediate family members of current AGCO employees (as defined above)
 - o Parents / Step-Parents / Parents-in-law
 - o Full / Half / Step Siblings
 - o Spouse / Domestic Partner
 - o Children / Stepchildren - Legal or Blood Relation

PROCEDURE

As an Eligible Purchaser (see above), you are eligible for special discounts on selected new equipment purchases you make from an authorized AGCO dealer.

- 1) Dealer must complete FORM – AGCO EMPLOYEE & FAMILY DISCOUNT PROGRAM to request and verify qualification of discount. Signature(s) are required.
- 2) The FORM (with completed customer information) must be emailed to field.marketing@agcocorp.com.
- 3) After verification, the respective discount will be entered as a transactional discount to be taken at retail settlement.

QUESTIONS

Questions regarding this policy guide should be referred to AGCO Field Marketing at: field.marketing@agcocorp.com. You can visit www.agcocorp.com/employeeediscout for most up to date policy and forms.